



J THOMAS & COMPANY PRIVATE LIMITED

KOLKATA MARKET SYNOPSIS - SALE 02

CTC
Market Report
• Good demand.
• Selected Assams maintaining quality continued to sell well.
• Remainder irregularly easier in line with quality.

Buying Analysis
• Western India : Mainstay of the market
• Major blenders: Operated
• Exporters : Some enquiry on bolder brokens and fannings Other Internal & Local: Operated

Orthodox
Market Report
• Strong demand.
• Clean well made and earlier whole leaf and brokens sold at firm to occasionally dearer rates. Remainder whole leaf and brokens irregular around last.
• Fannings and cleaner secondaries sold at fully firm to dearer rates.

Buying Analysis
• Middle East : Active.
• CIS: Good Support.

DUST
Market Report
• Good demand.
• Teas maintaining quality irregular around last.
• Remainder irregularly easier. Dooars and Cachars followed similar trend.

Buying Analysis
• Hindustan Unilever : Active . TCPL : Operated on mediums
• Western India : Good enquiry
• Other Internal and Local : Fair support

Darjeeling
Market Report
• Good demand.
• Whole leaf grades readily sold in line with quality except a few reprinted lots which witnessed withdrawals. Greenish brokens and fannings readily absorbed while the remainder sold at lower levels.
• Local and Other Internal : Main stay of the market. Exporters - Fair Support.

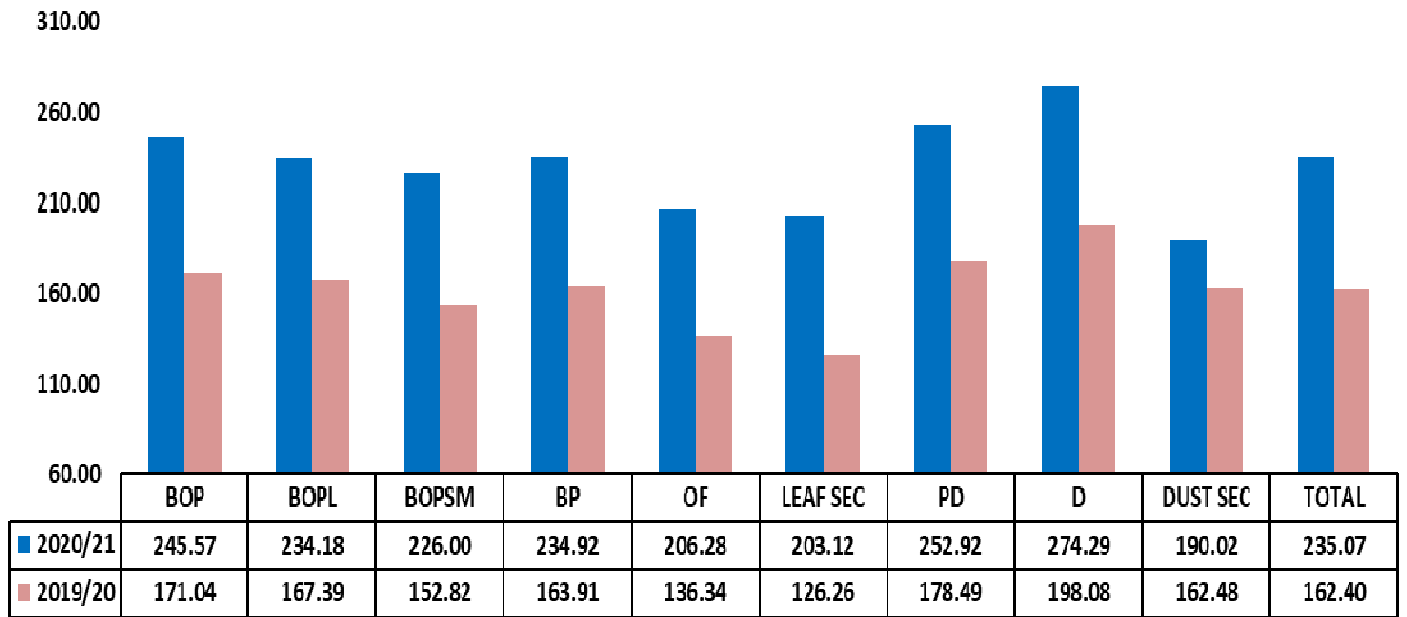
AUCTION AVERAGES

	2020/21			2019/20			UPTO SALE 02		
	SALE 02	SALE 01	+/-	SALE 02	SALE 01	+/-	2020/21	2019/20	2018/19
CTC LEAF	187.95	183.73	4.22	136.74	141.04	-4.30	231.69	158.61	158.59
DUST	171.24	182.69	-11.44	151.27	153.21	-1.94	243.11	172.45	169.98
TOTAL	183.20	183.47	-0.27	140.19	143.66	-3.47	235.07	162.40	162.13
ORTHODOX	219.63	215.74	3.89	155.86	181.00	-25.15	262.09	222.52	210.91
DARJEELING	226.39	252.98	-26.59	194.82	234.53	-39.71	350.10	329.37	436.56
ALL TEAS	190.93	190.76	0.17	143.44	152.40	-8.96	243.52	179.11	174.01

KOLKATA AUCTION AVERAGES

SALE	50	51	52	01	02	03
CTC LEAF	2020/21	171.68	180.41	186.03	183.73	187.95
	2019/20	148.47	149.52	149.37	141.04	129.84
DUST	2020/21	188.69	191.63	189.56	182.69	171.24
	2019/20	167.94	169.12	163.86	153.21	137.81
TOTAL	2020/21	176.24	183.61	187.05	183.47	183.20
	2019/20	153.19	154.69	152.93	143.66	131.79
ORTHODOX	2020/21	223.37	218.73	220.06	215.74	219.63
	2019/20	199.09	195.06	183.66	181.00	147.64
DARJEELING	2020/21	262.89	269.28	269.85	252.98	226.39
	2019/20	236.92	230.99	192.46	234.53	154.76

Kolkata Grade Wise Averages CTC Leaf / Dust Upto Sale 02



KOLKATA GRADE WISE ORTHODOX AVARAGES UPTO SALE 02

GRADE	2020 - 21		2019 - 20		GRADE	2020 - 21		2019 - 20		GRADE	2020 - 21		2019 - 20	
	QTY.	AVG	QTY.	AVG		QTY.	AVG	QTY.	AVG		QTY.	AVG	QTY.	AVG
TGFOP1	1260919.2	316.47	1651931.2	287.16	FBOP	4727690.2	275.14	4953415.1	241.26	GBOP1/FBOP1	1788725.2	182.39	2577106.8	113.18
TGFOP	2473314.9	308.70	3031766.6	267.08	GFBOF	1806966.9	269.36	2537663.0	245.02	BOPF/GOF/FOF	2574106.5	203.57	2990299.0	178.38
GFOP	1432885.1	282.23	2001024.8	253.12	GBOP	2275515.3	266.46	3263954.3	230.03					
FOP	1413872.3	246.62	2008194.9	184.19	BPS	695025.7	278.09	816309.9	223.91					

OFFER / SOLD QUANTITY & AVERAGE PRICE CTC / DUST

	THIS SALE				LAST SALE				TO DATE			
	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %
BROKENS	20,64,430	18,01,959	189.17	13%	23,67,316	20,68,608	185.69	13%	5,33,11,238	3,94,24,671	234.66	26%
FANNINGS	5,23,443	4,55,432	194.23	13%	5,22,880	4,79,491	188.60	8%	1,51,52,175	1,09,69,465	232.71	28%
LEAF SEC.	1,82,979	1,76,238	159.23	4%	2,28,122	2,12,869	153.77	7%	52,51,433	45,02,085	203.12	14%
LEAF TOTAL	27,70,852.0	24,33,629.1	187.95	12%	31,18,318.2	27,60,968.2	183.73	11%	7,37,14,845.9	5,48,96,221.0	231.69	26%
DUST	8,27,878	6,45,833	188.82	22%	7,46,908	6,27,828	203.24	16%	2,19,71,173	1,64,62,822	264.54	25%
DUST SEC.	3,67,858	3,21,690	135.97	13%	3,74,713	2,93,730	138.76	22%	87,67,740	66,46,868	190.02	24%
DUST TOTAL	11,95,736.5	9,67,523.2	171.24	19%	11,21,621.5	9,21,558.6	182.69	18%	3,07,38,913.6	2,31,09,690.7	243.11	25%
TOTAL	39,66,588.5	34,01,152.3	183.20	14%	42,39,939.7	36,82,526.8	183.47	13%	10,44,53,759.5	7,80,05,911.8	235.07	25%

OFFER / SOLD QUANTITY & AVERAGE PRICE ORTHODOX

WHOLE LEAF	3,03,564	2,72,214	239.21	10%	3,43,570	3,02,814	236.38	12%	1,21,48,887	1,02,94,380	287.55	15%
BROKENS	3,80,522	3,71,181	237.73	2%	4,70,570	4,37,459	229.20	7%	1,46,13,029	1,21,92,678	269.57	17%
FANNINGS	1,12,698	1,07,932	156.42	4%	1,07,606	1,00,093	158.31	7%	34,58,513	27,98,431	202.16	19%
SECONDARY	1,06,781	1,02,402	168.60	4%	1,05,636	1,04,313	154.51	1%	23,75,175	21,97,554	177.57	7%
ORTH. TOTAL	9,03,564.1	8,53,728.7	219.63	6%	10,27,382.5	9,44,678.2	215.74	8%	3,25,95,604.9	2,74,83,043.8	262.09	16%

OFFER / SOLD QUANTITY & AVERAGE PRICE DARJEELING

WHOLE LEAF	28,532	24,548	305.91	14%	27,667	25,003	334.20	10%	12,36,858	6,05,968	542.55	51%
BROKENS	11,678	10,105	198.28	13%	11,368	9,475	249.20	17%	5,51,843	3,86,257	229.83	30%
FANNINGS	25,058	16,356	124.41	35%	27,776	17,738	140.50	36%	7,21,912	4,07,308	177.83	44%
DARJ. TOTAL	65,268.7	51,008.5	226.39	22%	66,811.6	52,216.2	252.98	22%	25,10,613.6	13,99,533.9	350.10	44%

OFFER / SOLD QUANTITY & AVERAGE PRICE												
CTC	THIS SALE				LAST SALE				TO DATE			
	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %
2020-21	2770852.0	2433629.1	187.95	12%	3118318.2	2760968.2	183.73	11%	73714845.9	54896221.0	231.69	26%
2019-20	3326740.8	2283090.6	136.74	31%	3000869.6	2120857.4	141.04	29%	105095644.0	75731474.1	158.61	28%
DUST	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %
2020-21	1195736.5	967523.2	171.24	19%	1121621.5	921558.6	182.69	18%	30738913.6	23109690.7	243.11	25%
2019-20	1030066.2	709048.0	151.27	31%	751067.2	580290.0	153.21	23%	37636909.2	28524571.8	172.45	24%
ORTHODOX	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %
2020-21	903564.1	853728.7	219.63	6%	1027382.5	944678.2	215.74	8%	32595604.9	27483043.8	262.09	16%
2019-20	1107529.6	672143.7	155.86	39%	1111610.6	771806.8	181.00	31%	41730559.2	33629534.5	222.52	19%
DARJEELING	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %
2020-21	65268.7	51008.5	226.39	22%	66811.6	52216.2	252.98	22%	2510613.6	1399533.9	350.10	44%
2019-20	58404.8	27343.8	194.82	53%	51940.8	18823.2	234.53	64%	3235368.7	1884941.7	329.37	42%
TOTAL	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %
2020-21	4935421.3	4305889.5	190.93	13%	5334133.8	4679421.2	190.76	12%	139559978.0	106888489.5	243.52	23%
2019-20	5522741.4	3691626.1	143.44	33%	4915488.2	3491777.4	152.40	29%	187698481.2	139770522.0	179.11	26%

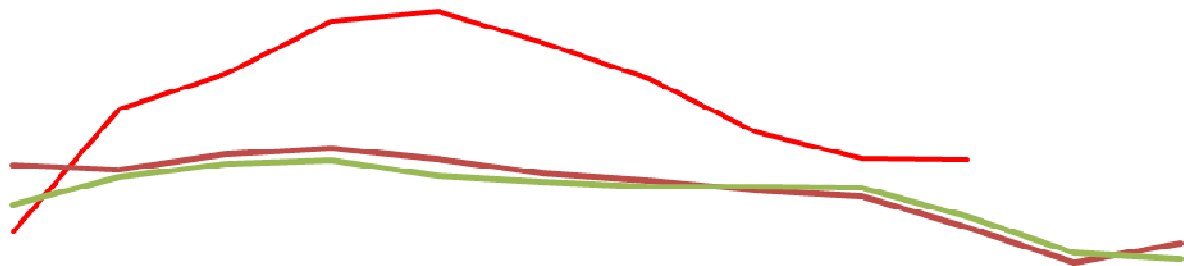
PRICE RANGE	CTC LEAF						DUST				
% OF TEAS SOLD	2020/21		UP TO SALE 02			2020/21		UP TO SALE 02			
	SALE 02	SALE 01	2020/21	2019/20	2018/19	SALE 02	SALE 01	2020/21	2019/20	2018/19	
	BELOW 160	32.25	40.65	18.32	52.20	56.38	43.72	37.95	14.95	45.35	42.67
BETWEEN 160.00-179.99	27.09	20.36	9.74	12.42	15.59	21.09	18.92	9.75	11.22	13.40	
BETWEEN 180.00-199.99	12.91	10.73	7.86	12.69	12.39	15.64	13.13	8.15	8.40	13.92	
BETWEEN 200.00-219.99	8.46	8.63	8.48	10.67	7.89	6.50	6.66	8.12	9.62	16.64	
BETWEEN 220.00-139.99	6.73	7.46	12.62	6.40	3.89	4.69	5.49	8.99	13.82	10.70	
BETWEEN 240.00-259.99	3.17	4.01	9.71	2.65	1.70	3.08	10.68	9.99	9.75	1.97	
BETWEEN 260.00-279.99	2.18	2.41	8.93	1.28	0.90	1.86	2.31	8.38	1.42	0.50	
ABOVE 280	7.21	5.76	24.34	1.69	1.26	3.42	4.85	31.68	0.42	0.19	

PRICE RANGE	ORTHODOX					PRICE RANGE	DARJEELING		
% OF TEAS SOLD	2020/21		UP TO SALE 02			% OF TEAS SOLD	2020/21		UP TO SALE 02
	SALE 02	SALE 01	2020/21	2019/20	2018/19		SALE 02	SALE 01	2020/21
	BELOW 200	28.65	29.38	13.58	30.12		32.14	BELOW 300.00	73.85
BETWEEN 200.00-219.99	9.73	9.31	4.45	11.62	20.39	BETWEEN 301.00-400.99	19.64	24.59	10.85
BETWEEN 220.00-239.99	15.35	24.05	11.36	15.27	21.77	BETWEEN 401.00-500.99	2.11	10.18	10.68
BETWEEN 240.00-259.99	31.46	28.70	19.49	13.99	12.12	BETWEEN 501.00-600.99	2.85	1.36	7.52
BETWEEN 260.00-279.99	11.93	6.47	13.77	12.50	7.36	BETWEEN 601.00-700.99	0.86	0.75	13.28
ABOVE 280	2.87	2.10	37.35	16.51	6.22	ABOVE 701.00	0.69	0.67	6.33

FUTURE FRESH OFFERING (IN PACKAGES)															
SALE NO	THIS YEAR-2020					LAST YEAR-2019					DIFFERENCE				
	CTC LEAF	ORTHODOX	DARJEELING	DUST	TOTAL	LEAF	ORTHODOX	DARJEELING	DUST	TOTAL	LEAF	ORTHODOX	DARJEELING	DUST	TOTAL
03	72938	38440	2766	22453	136597	106035	50770	843	30451	188099	-33097	-12330	1923	-7998	-51502
04	80362	24451	1052	27220	133085	77770	58043	735	24210	160758	2592	-33592	317	3010	-27673
05	73000	17718	776	27008	118502	73520	45900	635	22166	142221	-520	-28182	141	4842	-23719
06	67790	11863	904	23987	104544	98758	47302	837	29574	176471	-30968	-35439	67	-5587	-71927
TOTAL	294090	92472	5498	100668	492728	356083	202015	3050	106401	667549	-61993	-109543	2448	-5733	-174821

Kolkata Monthly Price Movement All Teas

320.00
310.00
300.00
290.00
280.00
270.00
260.00
250.00
240.00
230.00
220.00
210.00
200.00
190.00



	APR	MAY	JUNE	JULY	AUG	SEPT	OCT	NOV	DEC	JAN	FEB	MAR
2020	135.40	229.93	256.90	298.01	305.68	281.24	253.52	212.91	191.84	190.84		
2019	186.98	183.00	195.59	200.00	191.75	180.98	175.16	167.36	162.66	138.46	111.75	126.52
2018	156.43	177.98	187.56	191.03	178.80	173.63	170.75	170.58	169.27	146.87	119.00	114.22

CTTA BUYING (ALL TEAS) FOR THE SALE 02

	CTC LEAF			DUST				TOTAL			
	SALE 02										
OFFER	27,70,873.7 Kgs			11,95,779.0 Kgs				39,66,652.7 Kgs			
SOLD	24,33,629.1 Kgs			9,67,523.2 Kgs				34,01,152.3 Kgs			
SOLD %	88%			81%				86%			
ZONES	KGS.	AVG.	%		Kgs	AVG	%		Kgs	AVG	%
W.India	8,28,141.7	202.69	34%	W.India	3,27,050.2	168.82	34%	W.India	11,55,191.9	193.10	34%
Local	4,24,099.0	185.61	17%	HUL	1,39,469.2	197.48	14%	Local	5,29,908.8	182.26	16%
N.India	3,66,465.4	181.37	15%	N.India	1,37,091.6	171.28	14%	N.India	5,03,557.0	178.62	15%
HUL	1,91,556.6	191.71	8%	Others	1,16,437.4	184.33	12%	HUL	3,31,025.8	194.14	10%
Exports	1,73,280.8	173.31	7%	Local	1,05,809.8	168.84	11%	Exports	2,05,396.6	166.76	6%
TCPL	1,60,300.0	154.05	7%	TCPL	39,326.2	146.85	4%	TCPL	1,99,626.2	152.63	6%
Packeteers	1,16,139.8	168.22	5%	Exports	32,115.8	131.42	3%	Others	1,93,964.8	192.94	6%
Others	77,527.4	205.86	3%	Wl.Pack	32,050.0	127.48	3%	Packeteers	1,28,725.4	166.24	4%
Wl.Pack	46,366.6	185.47	2%	S.India	21,926.2	160.55	2%	Wl.Pack	78,416.6	161.77	2%
S.India	31,035.8	167.28	1%	Packeteers	12,585.6	148.01	1%	S.India	52,962.0	164.50	2%
Nl.Pack	18,716.0	194.06	1%	Nl.Pack	3,661.2	178.88	0%	Nl.Pack	22,377.2	191.58	1%
Grand Total	24,33,629.1	187.95	100%	TOTAL	9,67,523.2	171.24	100%	TOTAL	34,01,152.3	183.20	100%

	ORTHODOX			DARJEELING			
	SALE 02						
OFFER	9,03,837.7 Kgs			65,268.7 Kgs			
SOLD	8,53,982.3 Kgs			51,287.3 Kgs			
SOLD %	94%			79%			
ZONE	Kgs	AVG	%		Kgs	AVG	%
Middle East	3,92,352.5	220.85	46%	Local	38,708.8	220.81	75%
Local	1,20,765.6	182.15	14%	Exports	7,530.4	211.96	15%
Other Exports	99,406.7	239.70	12%	Others	2,000.4	247.54	4%
Others	62,851.3	227.23	7%	W.India	1,450.2	262.47	3%
CIS	62,571.3	243.89	7%	Domestic	843.7	454.48	2%
N.India	46,045.5	223.30	5%	N.India	332.4	90.00	1%
W.India	34,146.2	207.95	4%	Other Exports	311.0	336.09	1%
Domestic	25,353.9	237.46	3%	C.India	110.4	500.00	
Exports	10,489.3	208.42	1%				
TOTAL	8,53,982.3	219.69	100%	TOTAL	51,287.3	226.03	100%

ASSAM BATTING ORDER (GTAC+CTTA) Sale 14 TO 02

MARK	2020-21		2019-20	
	KGS	AVG	KGS	AVG
HALMARI	505579	376.84	628353	290.88
DOOMUR DULLUNG	369806	367.00	496037	260.41
HOOKHMOL	333403	361.16	378126	266.83
HAJUA	313986	360.12	372945	224.77
MOKRUNG	520289	354.61	516096	261.95
GATOONGA	856413	346.47	1008339	247.41
KHOOMTAIE 'A'	151336	338.32	171535	203.24
BEHUBOR	110917	335.22	0	0.00
DUBBA	186626	332.59	9809	121.46
KOTALGOORIE	243533	331.90	219428	229.54
GELAKEY	109792	331.61	129476	237.64
BISHNUPRIYAPREMIUM	89462	326.37	60377	241.60
SOTAI	117319	323.98	208031	229.75
DEHA	339751	320.22	295173	239.24
SALKATHONI	607475	319.79	846714	213.64
DUFLATING	393072	318.47	679579	247.88
MOHOKUTIE	202931	317.89	174952	221.21
UDAYAN	63555	316.97	111736	230.91
LUKWAH	802604	316.02	954900	238.43
BANAMALIE	172517	315.81	226305	244.02
BAMON POOKRIE	33655	313.40	36639	144.99
NAMROOP	711904	313.24	403030	201.70
KHARIKATIA	485486	312.78	417434	244.42
CINNATOLLIH	40893	312.10	1704	185.71
MACKEYPORE	239507	309.72	206663	201.95

* Above 25,000 Kgs.

DOOARS BATTING ORDER (STAC+CTTA) Sale 14 TO 02

MARK	2020-21		2019-20	
	KGS	AVG	KGS	AVG
KARTICK	430999	290.87	405742	228.97
GULMA	905981	284.78	1015042	213.37
GHATIA ROYAL	531503	281.09	572370	230.49
JITI	794501	272.40	1053630	193.49
ANANDAPURROYAL	243803	270.69	166401	200.31
ETHELBARIBEST	57532	268.63	5275	194.95
CHULSA	480213	268.07	401747	173.09
HOPE	647185	267.07	538544	189.88
KUMARGRAM	748592	266.91	753865	197.88
BARADIGHI	775825	265.32	779067	211.11
BINAGURI	1216117	262.36	1304347	204.95
MAUSAM	341813	260.90	513861	167.66
PAHARGOOMIAH	949783	260.39	1148686	222.49
RYDAK	901924	260.35	892970	207.56
NOWERA NUDDY	464327	258.50	512583	195.92
RAIMOHAN	167790	256.16	187333	192.97
KURTI	399568	254.82	471850	194.62
CHALOUNI	482827	253.84	590274	177.49
MATRI GOLD	404468	252.08	516540	188.67
DALGAON	1007755	249.90	857583	209.03
YANGTONGGOLD	49673	249.82	3591	107.48
NEW DOOARS	638057	249.69	865758	180.10
SAMSINGGOLD	66367	249.52	85177	140.55
ENGO (GOLD)	161227	248.41	38756	169.79
CHENGMARI	616356	248.23	351537	170.48

* Above 25,000 Kgs.